

## TATA MOTORS' FLASH FIGURES FOR DECEMBER 2016

### PRODUCTION

Category	Dec-16	Dec-15	Dec-14	2016-17	2015-16	2014-15
M& HCV	9,637	13,284	11,119	122,260	109,053	103,076
LCV	12,144	16,871	14,278	146,418	140,108	162,517
UTILITY	754	1,009	1,367	12,551	13,962	19,651
CARS	7,337	5,836	7,544	97,391	79,257	75,658
<b>TOTAL</b>	<b>29,872</b>	<b>37,000</b>	<b>34,308</b>	<b>378,620</b>	<b>342,380</b>	<b>360,902</b>

### SALES

#### A. For the month

Category	Domestic			Exports			Total		
	Dec-16	Dec-15	Dec-14	Dec-16	Dec-15	Dec-14	Dec-16	Dec-15	Dec-14
M& HCV	11,433	12,673	12,438	2,430	1,393	1,184	13,863	14,066	13,622
LCV	13,565	14,674	13,298	2,377	2,918	2,631	15,942	17,592	15,929
UTILITY	1,195	1,169	2,084	115	8	42	1,310	1,177	2,126
CARS	9,632	6,900	9,956	197	238	101	9,829	7,138	10,057
<b>TOTAL</b>	<b>35,825</b>	<b>35,416</b>	<b>37,776</b>	<b>5,119</b>	<b>4,557</b>	<b>3,958</b>	<b>40,944</b>	<b>39,973</b>	<b>41,734</b>

#### B. For the year

Category	Domestic			Exports			Total		
	2016-17	2015-16	2014-15	2016-17	2015-16	2014-15	2016-17	2015-16	2014-15
M& HCV	102,373	108,858	88,670	18,755	13,561	11,532	121,128	100,202	88,284
LCV	127,796	118,797	145,346	26,499	24,566	22,324	154,295	167,670	237,681
UTILITY	11,639	14,092	19,175	1,220	426	790	12,859	19,965	24,417
CARS	100,900	82,298	73,051	2,073	2,348	1,980	102,973	75,031	84,593
<b>TOTAL</b>	<b>342,708</b>	<b>324,045</b>	<b>326,242</b>	<b>48,547</b>	<b>40,901</b>	<b>36,626</b>	<b>391,255</b>	<b>362,868</b>	<b>434,975</b>