

TATA MOTORS' FLASH FIGURES FOR JANUARY 2013

PRODUCTION

Category	Jan-13	Jan-12	Jan-11	2012-13	2011-12	2010-11
M& HCV	10,738	24,580	18319	125,076	187,304	145,714
LCV	39,659	34,595	28136	335,928	305,396	209,676
UTILITY	3,469	6,154	4994	40,110	41,801	28,165
CARS	12,309	31,581	30965	160,168	215,507	186,276
TOTAL	66,175	96,910	82,414	661,282	750,008	569,831

SALES

A. For the month

	Domestic			Exports			Total		
Category	Jan-13	Jan-12	Jan-11	Jan-13	Jan-12	Jan-11	Jan-13	Jan-12	Jan-11
M& HCV	8,722	18,339	16,487	647	1,853	1,441	9,369	20,192	17,928
LCV	33,849	27,375	23,776	2,734	4,508	3,087	36,583	31,883	26,863
UTILITY	4,017	6,140	4,462	83	42	61	4,100	6,182	4,523
CARS	11,192	28,529	25,750	416	680	359	11,608	29,209	26,109
TOTAL	57,780	80,383	70,475	3,880	7,083	4,948	61,660	87,466	75,423

B. For the year

	Domestic			Exports			Total		
Category	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11	2012-13	2011-12	2010-11
M& HCV	117,900	165,708	151,158	7,803	12,019	14,272	125,703	177,727	165,430
LCV	315,041	254,339	204,681	29,911	33,931	26,082	344,952	288,270	230,763
UTILITY	41,166	42,354	32,823	940	529	706	42,106	42,883	33,529
CARS	158,020	199,540	206,086	4,629	5,817	6,548	162,649	205,357	212,634
TOTAL	632,127	661,941	594,748	43,283	52,296	47,608	675,410	714,237	642,356