

TATA MOTORS' FLASH FIGURES FOR JANUARY 2016

PRODUCTION

Category	Jan-16	Jan-15	Jan-14	2015-16	2014-15	2013-14
M& HCV	16,801	13,057	9,086	125,854	116,133	99,215
LCV	18,906	15,547	17,815	159,014	178,064	258,468
UTILITY	1,710	1,862	4,448	15,672	21,513	25,533
CARS	11,779	16,371	10,582	91,036	92,029	88,109
TOTAL	49,196	46,837	41,931	391,576	407,739	471,325

SALES

A. For the month

	Domestic			Exports			Total		
Category	Jan-16	Jan-15	Jan-14	Jan-16	Jan-15	Jan-14	Jan-16	Jan-15	Jan-14
M& HCV	14,693	11,273	8,166	1,761	1,423	1,070	16,454	12,696	9,236
LCV	15,977	14,301	17,517	3,522	2,291	2,317	19,499	16,592	19,834
UTILITY	1,378	1,410	2,511	82	71	84	1,460	1,481	2,595
CARS	9,350	11,637	8,463	272	176	353	9,622	11,813	8,816
TOTAL	41,398	38,621	36,657	5,637	3,961	3,824	47,035	42,582	40,481

B. For the year

	Domestic			Exports			Total		
Category	2015-16	2014-15	2013-14	2015-16	2014-15	2013-14	2015-16	2014-15	2013-14
M& HCV	123,551	99,943	80,494	15,322	12,955	7,790	138,873	112,898	88,284
LCV	134,774	159,647	214,721	28,088	24,615	22,960	162,862	184,262	237,681
UTILITY	15,470	20,585	23,579	508	861	838	15,978	21,446	24,417
CARS	91,648	84,688	79,937	2,620	2,156	4,656	94,268	86,844	84,593
TOTAL	365,443	364,863	398,731	46,538	40,587	36,244	411,981	405,450	434,975