

TATA MOTORS' FLASH FIGURES FOR JANUARY 2018

PRODUCTION

Category	Jan-18	Jan-17	Jan-16	2017-18	2016-17	2015-16
M& HCV	16,440	15,733	16,801	120,856	137,993	125,854
LCV	24,939	17,741	18,906	177,099	164,159	159,014
UTILITY	8,211	2,716	1,710	40,599	15,267	15,672
CARS	13,397	12,932	11,779	108,977	110,323	91,036
TOTAL	62,987	49,122	49,196	447,531	427,742	391,576

SALES

A. For the month

	Domestic			Exports			Total		
Category	Jan-18	Jan-17	Jan-16	Jan-18	Jan-17	Jan-16	Jan-18	Jan-17	Jan-16
M& HCV	16,012	13,849	14,693	2,419	2,657	1,761	18,431	16,506	16,454
LCV	23,374	14,672	15,977	2,481	1,993	3,522	25,855	16,665	19,499
UTILITY	6,640	2,307	1,378	214	148	82	6,854	2,455	1,460
CARS	13,415	10,600	9,350	69	123	272	13,484	10,723	9,622
TOTAL	59,441	41,428	41,398	5,183	4,921	5,637	64,624	46,349	47,035

B. For the year

	Domestic			Exports			Total		
Category	2017-18	2016-17	2015-16	2017-18	2016-17	2015-16	2017-18	2016-17	2015-16
M& HCV	127,813	116,222	123,551	17,527	21,412	15,322	145,340	137,634	138,873
LCV	181,126	142,468	134,774	21,674	28,492	28,088	202,800	170,960	162,862
UTILITY	38,020	13,946	15,470	1,076	1,368	508	39,096	15,314	15,978
CARS	111,264	111,500	91,648	964	2,196	2,620	112,228	113,696	94,268
TOTAL	458,223	384,136	365,443	41,241	53,468	46,538	499,464	437,604	411,981