

## TATA MOTORS' FLASH FIGURES FOR JULY 2016

### PRODUCTION

Category	Jul-16	Jul-15	Jul-14	2016-17	2015-16	2014-15
M& HCV	13,367	12,604	11,542	61,428	38,742	44,882
LCV	17,625	16,663	19,848	68,953	63,623	74,006
UTILITY	1,487	1,997	2,296	4,175	7,046	9,024
CARS	13,448	10,835	5,846	36,135	37,010	25,255
<b>TOTAL</b>	<b>45,927</b>	<b>42,099</b>	<b>39,532</b>	<b>170,691</b>	<b>146,421</b>	<b>153,167</b>

### SALES

#### A. For the month

Category	Domestic			Exports			Total		
	Jul-16	Jul-15	Jul-14	Jul-16	Jul-15	Jul-14	Jul-16	Jul-15	Jul-14
M& HCV	10,698	11,808	9,725	1,759	1,698	1,582	12,457	13,506	11,307
LCV	13,544	12,879	16,364	3,295	3,080	2,414	16,839	15,959	18,778
UTILITY	1,338	1,869	2,464	127	72	121	1,465	1,941	2,585
CARS	12,209	8,520	6,703	190	228	246	12,399	8,748	6,949
<b>TOTAL</b>	<b>37,789</b>	<b>35,076</b>	<b>35,256</b>	<b>5,371</b>	<b>5,078</b>	<b>4,363</b>	<b>43,160</b>	<b>40,154</b>	<b>39,619</b>

#### B. For the year

Category	Domestic			Exports			Total		
	2016-17	2015-16	2014-15	2016-17	2015-16	2014-15	2016-17	2015-16	2014-15
M& HCV	45,799	44,225	36,883	7,446	6,381	4,999	53,245	50,606	41,882
LCV	56,841	51,813	64,371	10,760	11,288	8,337	67,601	63,101	72,708
UTILITY	4,255	6,901	8,528	382	223	370	4,637	7,124	8,898
CARS	40,807	35,137	25,221	599	696	884	41,406	35,833	26,105
<b>TOTAL</b>	<b>147,702</b>	<b>138,076</b>	<b>135,003</b>	<b>19,187</b>	<b>18,588</b>	<b>14,590</b>	<b>166,889</b>	<b>156,664</b>	<b>149,593</b>