

TATA MOTORS' FLASH FIGURES FOR MARCH 2016

PRODUCTION

Category	Mar-16	Mar-15	Mar-14	2015-16	2014-15	2013-14
M& HCV	18,925	14,877	12,318	161,522	145,654	122,535
LCV	20,438	16,948	16,564	200,448	212,032	295,057
UTILITY	1,845	2,165	2,544	19,414	25,234	30,614
CARS	8,996	11,543	9,854	111,491	116,174	107,865
TOTAL	50,204	45,533	41,280	492,875	499,094	556,071

SALES

A. For the month

Category	Domestic			Exports			Total		
	Mar-16	Mar-15	Mar-14	Mar-16	Mar-15	Mar-14	Mar-16	Mar-15	Mar-14
M& HCV	18,538	14,878	12,418	2,408	1,629	2,104	20,946	16,507	14,522
LCV	19,709	17,127	20,938	3,466	3,472	2,615	23,175	20,599	23,553
UTILITY	1,578	2,062	2,879	142	98	110	1,720	2,160	2,989
CARS	6,876	12,977	9,761	340	236	359	7,216	13,213	10,120
TOTAL	46,701	47,044	45,996	6,356	5,435	5,188	53,057	52,479	51,184

B. For the year

Category	Domestic			Exports			Total		
	2015-16	2014-15	2013-14	2015-16	2014-15	2013-14	2015-16	2014-15	2013-14
M& HCV	156,961	127,011	110,187	19,532	15,726	12,311	176,493	142,737	122,498
LCV	170,181	191,131	268,057	34,497	30,687	30,742	204,678	221,818	298,799
UTILITY	18,726	24,609	31,268	743	1,008	1,132	19,469	25,617	32,400
CARS	107,808	109,470	107,187	3,264	2,512	5,707	111,072	111,982	112,894
TOTAL	453,676	452,221	516,699	58,036	49,933	49,892	511,712	502,154	566,591