

TATA MOTORS' FLASH FIGURES FOR MARCH 2018

PRODUCTION

Category	Mar-18	Mar-17	Mar-16	2017-18	2016-17	2015-16
M& HCV	20,388	14,788	18,925	160,059	166,371	161,522
LCV	24,709	19,208	20,438	225,420	200,573	200,448
UTILITY	7,488	2,531	1,845	54,802	20,054	19,414
CARS	11,910	11,785	8,996	132,019	134,945	111,491
TOTAL	64,495	48,312	50,204	572,300	521,943	492,875

SALES

A. For the month

	Domestic			Exports			Total		
Category	Mar-18	Mar-17	Mar-16	Mar-18	Mar-17	Mar-16	Mar-18	Mar-17	Mar-16
M& HCV	21,256	17,648	18,538	3,065	2,597	2,408	24,321	20,245	20,946
LCV	27,918	18,228	19,709	3,378	2,926	3,466	31,296	21,154	23,175
UTILITY	7,753	2,401	1,578	155	45	142	7,908	2,446	1,720
CARS	12,513	13,032	6,876	115	268	340	12,628	13,300	7,216
TOTAL	69,440	51,309	46,701	6,713	5,836	6,356	76,153	57,145	53,057

B. For the year

	Domestic			Exports			Total		
Category	2017-18	2016-17	2015-16	2017-18	2016-17	2015-16	2017-18	2016-17	2015-16
M& HCV	168,013	148,901	156,961	22,354	26,361	19,532	190,367	175,262	176,493
LCV	231,322	176,072	170,181	27,744	33,801	34,497	259,066	209,873	204,678
UTILITY	51,891	18,652	18,726	1,506	1,440	743	53,397	20,092	19,469
CARS	135,430	134,499	107,808	1,118	2,597	3,264	136,548	137,096	111,072
TOTAL	586,656	478,124	453,676	52,722	64,199	58,036	639,378	542,323	511,712