

## TATA MOTORS' FLASH FIGURES FOR MAY 2016

### PRODUCTION

Category	May-16	May-15	May-14	2016-17	2015-16	2014-15
M& HCV	16,206	13,714	10,738	31,393	25,970	22,036
LCV	15,454	14,702	15,869	32,370	30,947	35,163
UTILITY	615	1,409	2,002	2,006	3,324	4,638
CARS	5,441	8,351	6,336	12,984	17,308	13,474
<b>TOTAL</b>	<b>37,716</b>	<b>38,176</b>	<b>34,945</b>	<b>78,753</b>	<b>77,549</b>	<b>75,311</b>

### SALES

#### A. For the month

Category	Domestic			Exports			Total		
	May-16	May-15	May-14	May-16	May-15	May-14	May-16	May-15	May-14
M& HCV	13,312	10,788	9,113	1,964	1,511	1,068	15,276	12,299	10,181
LCV	13,714	12,892	15,991	2,246	3,003	1,937	15,960	15,895	17,928
UTILITY	830	1,962	2,298	80	17	75	910	1,979	2,373
CARS	7,787	9,176	6,932	138	147	111	7,925	9,323	7,043
<b>TOTAL</b>	<b>35,643</b>	<b>34,818</b>	<b>34,334</b>	<b>4,428</b>	<b>4,678</b>	<b>3,191</b>	<b>40,071</b>	<b>39,496</b>	<b>37,525</b>

#### B. For the year

Category	Domestic			Exports			Total		
	2016-17	2015-16	2014-15	2016-17	2015-16	2014-15	2016-17	2015-16	2014-15
M& HCV	24,954	20,967	17,538	3,439	2,744	2,223	28,393	23,711	19,761
LCV	27,174	24,842	30,795	4,235	5,430	3,610	31,409	30,272	34,405
UTILITY	2,219	3,267	4,086	232	63	177	2,451	3,330	4,263
CARS	16,893	18,101	12,585	307	227	403	17,200	18,328	12,988
<b>TOTAL</b>	<b>71,240</b>	<b>67,177</b>	<b>65,004</b>	<b>8,213</b>	<b>8,464</b>	<b>6,413</b>	<b>79,453</b>	<b>75,641</b>	<b>71,417</b>