

TATA MOTORS' FLASH FIGURES FOR NOVEMBER 2016

PRODUCTION

Category	Nov-16	Nov-15	Nov-14	2016-17	2015-16	2014-15
M& HCV	15,016	14,361	13,416	112,623	95,769	91,957
LCV	16,352	12,854	19,648	134,274	123,237	148,239
UTILITY	1,926	1,241	1,550	11,797	12,953	18,284
CARS	12,544	7,361	11,532	90,054	73,421	68,114
TOTAL	45,838	35,817	46,146	348,748	305,380	326,594

SALES

A. For the month

Category	Domestic			Exports			Total		
	Nov-16	Nov-15	Nov-14	Nov-16	Nov-15	Nov-14	Nov-16	Nov-15	Nov-14
M& HCV	8,871	11,524	9,452	2,633	1,200	1,298	11,504	12,724	10,750
LCV	11,667	13,304	15,954	2,659	2,282	2,661	14,326	15,586	18,615
UTILITY	1,190	1,345	1,735	112	9	51	1,302	1,354	1,786
CARS	11,546	9,172	10,286	222	82	283	11,768	9,254	10,569
TOTAL	33,274	35,345	37,427	5,626	3,573	4,293	38,900	38,918	41,720

B. For the year

Category	Domestic			Exports			Total		
	2016-17	2015-16	2014-15	2016-17	2015-16	2014-15	2016-17	2015-16	2014-15
M& HCV	90,940	96,185	76,232	16,325	12,168	10,348	107,265	108,353	86,580
LCV	114,231	104,123	132,048	24,122	21,648	19,693	138,353	125,771	151,741
UTILITY	10,444	12,923	17,091	1,105	418	748	11,549	13,341	17,839
CARS	91,268	75,398	63,095	1,876	2,110	1,879	93,144	77,508	64,974
TOTAL	306,883	288,629	288,466	43,428	36,344	32,668	350,311	324,973	321,134