

## TATA MOTORS' FLASH FIGURES FOR OCTOBER - DECEMBER 2023

### PRODUCTION

| Category     | OCT - DEC'23    | OCT -DEC'22     |  | 2023-24         | 2022-23         |  |
|--------------|-----------------|-----------------|--|-----------------|-----------------|--|
| M& HCV       | 47,555          | 40,518          |  | 1,33,060        | 1,22,152        |  |
| LCV          | 55,887          | 52,421          |  | 1,70,432        | 1,75,384        |  |
| UTILITY      | 1,00,431        | 87,351          |  | 2,75,447        | 2,70,261        |  |
| CARS         | 34,865          | 41,126          |  | 1,41,704        | 1,35,198        |  |
| <b>TOTAL</b> | <b>2,38,738</b> | <b>2,21,416</b> |  | <b>7,20,643</b> | <b>7,02,995</b> |  |

### SALES

#### A. For the Quarter

|              | Domestic        |                 |  | Exports      |              |  | Total           |                 |  |
|--------------|-----------------|-----------------|--|--------------|--------------|--|-----------------|-----------------|--|
| Category     | OCT - DEC'23    | OCT - DEC'22    |  | OCT - DEC'23 | OCT - DEC'22 |  | OCT - DEC'23    | OCT - DEC'22    |  |
| M& HCV       | 44,365          | 40,391          |  | 2,169        | 1,861        |  | 46,534          | 42,252          |  |
| LCV          | 47,370          | 51,313          |  | 2,622        | 2,349        |  | 49,992          | 53,662          |  |
| UTILITY      | 1,01,850        | 87,089          |  | 24           | 907          |  | 1,01,874        | 87,996          |  |
| CARS         | 36,025          | 44,208          |  | 556          | 51           |  | 36,581          | 44,259          |  |
| <b>TOTAL</b> | <b>2,29,610</b> | <b>2,23,001</b> |  | <b>5,371</b> | <b>5,168</b> |  | <b>2,34,981</b> | <b>2,28,169</b> |  |

#### B. For the year

|              | Domestic        |                 |  | Exports       |               |  | Total           |                 |  |
|--------------|-----------------|-----------------|--|---------------|---------------|--|-----------------|-----------------|--|
| Category     | 2023-24         | 2022-23         |  | 2023-24       | 2022-23       |  | 2023-24         | 2022-23         |  |
| M& HCV       | 1,23,795        | 1,16,025        |  | 5,134         | 6,544         |  | 1,28,929        | 1,22,569        |  |
| LCV          | 1,49,343        | 1,65,147        |  | 8,134         | 9,655         |  | 1,57,477        | 1,74,802        |  |
| UTILITY      | 2,73,974        | 2,68,570        |  | 515           | 1,536         |  | 2,74,489        | 2,70,106        |  |
| CARS         | 1,41,971        | 1,35,177        |  | 1,384         | 150           |  | 1,43,355        | 1,35,327        |  |
| <b>TOTAL</b> | <b>6,89,083</b> | <b>6,84,919</b> |  | <b>15,167</b> | <b>17,885</b> |  | <b>7,04,250</b> | <b>7,02,804</b> |  |